

NHS Scotland													
Provision of a Managed Service Contract for Primary high-risk HPV (hr-HPV) Testing and Cytology-based Triage													
Pricing Schedule													
Total Contract Price													
Bidder:													
Cost		Totals	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Total
Type	Name	(from Feeder Sheets)	£'s	£'s	£'s	£'s	£'s	£'s	£'s	£'s	£'s	£'s	£'s
A. Unitary Charge													
Fixed	1.a. Systems - Equipment HPV	2.1 Fixed Costs - Equipment	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -
Fixed	1.b. Systems - Equipment Cytology	2.1 Fixed Costs - Equipment	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -
Fixed	2. IT Equipment	2.2 Fixed Costs - IT	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -
Fixed	3. Remedial and Enabling Works	2.3 Fixed Costs - Enabling	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -
Fixed	4. Management Fee	2.4 Fixed Costs - Management	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -
Total Fixed Charges			£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -
Semi Fixed	5. Maintenance - Equipment	3.1 Semi Fixed Costs	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -
Semi Fixed	6. IT Requirements - Maintenance	3.1 Semi Fixed Costs	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -
Semi Fixed	7. Training & User Groups	3.1 Semi Fixed Costs	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -
Semi Fixed	8. Transport Costs for screening test consumables distribution and sample collection/delivery	3.1 Semi Fixed Costs	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -
Semi Fixed	9. Waste Uplift/Disposal Costs	3.1 Semi Fixed Costs	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -
Semi Fixed	10. Other Costs	3.1 Semi Fixed Costs	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -
Total Semi Fixed Charges			£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -
Variable	11.a. Consumables/Reagents Costs - HPV	4.1 Variable Costs Totals	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -
Variable	11.b. Consumables/Reagents Costs - Cytology	4.1 Variable Costs Totals	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -
Total Annual Variable Costs			£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -
Total Unitary Charge			£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -
Notes:													
1. Suppliers to complete Yellow shaded cells only on each WorkSheet as Costs will be calculated automatically.													
2. Shaded cell on this WorkSheet will be used to calculate the overall Tender cost for evaluation purposes.													
3. Pricing for Semi-Fixed and Variable is fixed for Initial two year period of the Contract. For evaluation purposes for this Tender, please enter consistent pricing across all years.													
4. This single Pricing Schedule will be used to score the tender submission for the whole Contract. However, the successful Contractor will be required to create bespoke Pricing Schedules for each of Greater Glasgow and Lanarkshire Health Boards based on a 50%/50% split for the Legal Agreements.													
5. Please refer to the draft Legal Agreement Schedule: Part 3 Financial Schedule for guidance on the Costs to be included, specifically Section 5													

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Pricing Schedule & Financial Model																
Systems Equipment excluding IT- Cashflow																
1.1 Summary by Cost Category																
Bidder:																
HPV System Name	Capital Value (Base Price)	Residual Value at Contract Term	Economic Life of Asset	Annual Financing Cost	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Total	
	£'s	£'s	Years	%	£'s	£'s	£'s	£'s	£'s	£'s	£'s	£'s	£'s	£'s	£'s	
Example System 1 System 2 Including UPS																£ -
																£ -
																£ -
																£ -
																£ -
																£ -
																£ -
																£ -
																£ -
																£ -
Total	£ -				£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -
Cytology System Name	Capital Value (Base Price)	Residual Value at Contract Term	Economic Life of Asset	Annual Financing Cost	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Total	
	£'s	£'s	Years	%	£'s	£'s	£'s	£'s	£'s	£'s	£'s	£'s	£'s	£'s	£'s	
Example System 1 System 2 Including UPS																£ -
																£ -
																£ -
																£ -
																£ -
																£ -
																£ -
																£ -
																£ -
																£ -
Total	£ -				£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -
Note: Include end of life replacement as appropriate																

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Provision of a Managed Service Contract for Primary high-risk HPV (hr-HPV) Testing and Cytology-based Triage														
Pricing Schedule & Financial Model														
Systems Equipment Refresh Programme - This is indicative for timescale only and not included in the Cost Evaluation Total														
Bidder:														
HPV System Name	Capital Value (Base Price)	Economic Life of Asset	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Total	
	£'s	Years												
Example System 1														
System 2														
Total	£ -													
Cytology System Name	Capital Value (Base Price)	Economic Life of Asset	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Total	
	£'s	Years												
Example System 1														
System 2														
Total	£ -													
Assumptions: Bidders should provide below information in relation to any assumption used in identifying capital value, economic life of asset and residual value														

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Provision of a Managed Service Contract for Primary high-risk HPV (hr-HPV) Testing and Cytology-based Triage											
Pricing Schedule & Financial Model											
Semi-Fixed Costs - Cashflow											
1.1 Summary by Cost Category											
Bidder:											
4. Management Fee											
System Name	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Total
	£'s	£'s	£'s	£'s	£'s	£'s	£'s	£'s	£'s	£'s	£'s
Example Management Fee 1											£ -
											£ -
											£ -
											£ -
											£ -
											£ -
											£ -
											£ -
											£ -
											£ -
											£ -
											£ -
Total	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -

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NHS Scotland											
Provision of a Managed Service Contract for Primary high-risk HPV (hr-HPV) Testing and Cytology-based Triage											
Pricing Schedule & Financial Model											
Variable Costs											
1.1 Summary by Cost Category											
Bidder:											
11.a. Consumables/Reagents Costs - HPV											
System Name	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Total
	£'s	£'s	£'s	£'s	£'s	£'s	£'s	£'s	£'s	£'s	£'s
Example System 1											£ -
Component Cost 1											£ -
Component Cost 2											£ -
Component Cost 3											£ -
											£ -
											£ -
											£ -
											£ -
											£ -
											£ -
											£ -
											£ -
											£ -
Sub-total	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	-
Annual Volume	260,379	404,772	418,938	166,561	52,548	238,978	327,089	336,268	144,022	81,906	2,437,461
Total (Sub-Total x Annual Volume)	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -
11.b. Consumables/Reagents Costs - Cytology											
System Name	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Total
	£'s	£'s	£'s	£'s	£'s	£'s	£'s	£'s	£'s	£'s	£'s
Example System 2											£ -
Component Cost 1											£ -
Component Cost 2											£ -
Component Cost 3											£ -
											£ -
											£ -
											£ -
											£ -
											£ -
											£ -
											£ -
											£ -
											£ -
											£ -
Sub-total	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	-
Annual Volume	50,679	74,660	76,848	34,342	15,803	26,392	35,537	38,724	23,511	15,738	392,234
Total (Sub-Total x Annual Volume)	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -	£ -

Note: Please show individual "working" of costs on Worksheet 4.1 Variable Costs Workings

Note: Response should be laid out by cost for each item to reach total cost i.e. Menu of costs for required consumables/reagents and other costs, which will calculate as the sub-total to be multiplied by expected Annual Volume

NHS Scotland
Provision of a Managed Service Contract for Primary high-risk HPV (hr-HPV) Testing and Cytology-based Triage
Pricing Schedule & Financial Model
Variable Costs - Calculation of Costs from Volumes for RCER
Bidder:
9.a. Consumables/Reagents Costs - HPV - Calculation of Costs from Volumes for RCER
System Name
Example System 1
Component Cost 1
Component Cost 2
Component Cost 3
Total
9.a. Consumables/Reagents Costs - Cytology - Calculation of Costs from Volumes for RCER
System Name
Example System 1
Component Cost 1
Component Cost 2
Component Cost 3
Total
Note: Please show calculations for costs in WorkSheet 4.1 from product volumes for calculation of Reagent and Consumable Efficiency Rate (RCER)