

Procurement, Commissioning & Facilities  
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Date: 13 October 2023  
Our ref: K: FOI/Ref: 2023-000347  
Email: [nss.pcf-foi@nhs.scot](mailto:nss.pcf-foi@nhs.scot)

Dear [REDACTED]

**Freedom of Information Reference: FOI-2023-000347 – Wound management products**

I refer to your freedom of information request that we received on 20 September 2023 requesting the following information.

**I would be most grateful if you would provide me, under the Freedom of Information Act, details in respect to the contract below.**

**Wound Management Products - <https://app.contractsadvance.co.uk/release/2747783>**

The details we require are:

- Name of suppliers who applied for inclusion on each framework and were successful and not successful at the PQQ & ITT stages?
- Ranking of all successful and not successful suppliers at the PQQ & ITT stages?
- Total value of the awarded framework?
- Actual spend on this framework (and any sub lots), from the start of the contract to the current date?
- Start date of framework?
- Expiry date of framework?
- Is there an extension clause in the framework(s) and, if so, the duration of the extension?
- Has a decision been made yet on whether the framework(s) are being either extended or renewed?
- What are the contractual performance KPI's for this contract?
- Could you please provide a copy of the product specification given to all bidders for when this contract was last advertised?
- Who is the senior officer (outside of procurement) responsible for this contract?

I can advise you that we have now completed the search of our records and can provide you with the following information:



**Headquarters**

Gyle Square, 1 South Gyle Crescent, EDINBURGH EH12 9EB

Chairperson Keith Redpath  
Chief Executive Mary Morgan

- **Name of suppliers who applied for inclusion on each framework and were successful and not successful at the PQQ & ITT stages?**

<b>Company</b>	<b>Comment</b>
3M Healthcare	Successful
Advanced Medical Solutions	Successful
Aquilant	Successful
B Braun	Successful
Brightwake t/a Advancis	Successful
Essity t/a BSN Medical	Successful
CliniMed	Successful
Coloplast	Successful
ConvaTec	Successful
Covalon Technologies	Successful
Farla Medical	Successful
H&R Healthcare	Successful
KCI Medical	Successful
LR Medcial	Successful
Medicareplus	Successful
Paul Hartmann	Successful
Molnlycke Health Care	Successful
Reliance Medical	Successful
T.J. Smith & Nephew	Successful
Urgo Limited	Successful
Calrity Global	Unsuccessful
Ennogen	Unsuccessful
Integra	Unsuccessful
Joint Operations	Unsuccessful
Nuline	Unsuccessful
Spirit Healthcare	Unsuccessful
Zimmer	Unsuccessful

- **Ranking of all successful and not successful suppliers at the PQQ & ITT stages?**

Please find attached Appendix 1 – NP599 Rankings, for the rankings per lot at the ITT stages.

- **Total value of the awarded framework?**

The total value of the awarded framework at time of award was £4.6m per annum for sales via the National Distribution Centre.

- **Actual spend on this framework (and any sub lots), from the start of the contract to the current date?**

Please find attached Appendix 2 – Lot spend data NDC, which shows the spend for this framework from October 2021 to September 2022 (12 Months) and October 2022 to August 2023 (11 months) for sales sold via the National Distribution Centre (NDC), Larkhall.

- **Start date of framework?**

The start date for this framework was 1<sup>st</sup> October 2021.

- **Expiry date of framework?**

The expiry date of this framework is 30th September 2024.

- **Is there an extension clause in the framework(s) and, if so, the duration of the extension?**

The authority has the option to extend for 2 x 12 months period.

- **Has a decision been made yet on whether the framework(s) are being either extended or renewed?**

No decision has been made on whether the extensions will be utilised.

- **What are the contractual performance KPI's for this contract?**

Under Section 17 of the Freedom of Information Scotland Act, 2002 (FOISA) an organisation does not have to provide that information if it does not hold that information. NHS National Services Scotland (NSS) cannot provide this information, as there are no key performance indicators (KPIs) outlined for this framework.

- **Could you please provide a copy of the product specification given to all bidders for when this contract was last advertised?**

The minimum standards applicable to bid were as follows:

Suppliers must be compliant to the following ISO certification or equivalent:

ISO9001:2015 or ISO13485:2016 CE Marking & Directive 93/42/EEC relevant to the Products within the scope of the Framework Agreement Provision of valid certification for these standards (or equivalent) is required for this procurement.

- **Who is the senior officer (outside of procurement) responsible for this contract?**

Under Section 17 of the Freedom of Information Scotland Act, 2002 (FOISA) an organisation does not have to provide that information if it does not hold that information. NHS National Services Scotland (NSS) cannot provide this information, as each individual Health Board (HB) will have their own senior officer who will be responsible for this contract, NSS or NSS National Procurement (NP) do not retain this list.

I trust you will find the information of assistance and if you require any further information, please do not hesitate to contact me.

If you are unhappy with any aspect of how we have dealt with your request, you can make representations to us asking us to review the handling of your request. Please write to the

Head of Information and Cyber Security  
Digital and Security  
NHS National Services Scotland  
Headquarters  
Gyle Square  
1 South Gyle Crescent  
Edinburgh  
EH12 9EB

or at the email address [nss.foi@nhs.scot](mailto:nss.foi@nhs.scot) within 40 working days of the date of this correspondence.

If after a review you are still unhappy, you also have the right to apply to the Scottish Information Commissioner, who can be contacted at Kinburn Castle, St Andrews, Fife, KY16 9DS, or via their [online application form](#).

If you have any queries about this letter, please contact me at the above address.

Yours sincerely

