

NP517/22 Stoma Acute Patient – PTCAP i

Minutes

Tuesday 22 March 2022 10am – 4pm

Microsoft TEAMS

Present – Please refer to attached attendance report



NP517_22 Stoma
Acute Patient Pre Te

Apologies

1. Agenda – please refer to attached presentation



NP51722 Pre-CAP
Meeting 1 vii.pptx

Welcome, introductions and discussion points 2 - 6 of the agenda. No issues were raised.

7. Timetable

The current framework expires 31 October 2022.

NP517/22 Stoma Acute Patient	
1st Pre-Tender CAP TEAMS meeting	Tuesday 21 March 2022
2nd Tender CAP TEAMS meeting	Tuesday 21 June 2022
Commodity Strategy Approval	Friday 24 June 2022 2022
Advert OJEU Issue	Tuesday 28 June 2022
ITT Issue Open	Wednesday 29 th June 2022
ITT Return	Friday 29 th July 2022
Tender Analysis Complete	Friday 19 th August 2022
Award Recommendation CAP Review	Wednesday 24 th August 2022
Approval to Standstill	Friday 26 th August 2022
End of Standstill	Friday 9 th September 2022
Approval to Award NSS Board	Monday 12 th September 2022
Issue Award Letters	Tuesday 13 th September 2022
Supplier Award Acknowledgments	Friday 23 rd September 2022
Buyer's Guide Publication	Monday 3 October 2022
Contract / Framework Start	Tuesday 1 st November 2022
Contract Award Notice	Thursday 8 th December 2022

8. Commodity Profile

Annual Spend £350,907

Framework Spend £273,086

Non-Framework Spend £ 77,821

Health Board	Annual Spend
NHS Ayrshire & Arran	£ 35,956
NHS Borders	£ 4,739
NHS Dumfries & Galloway	£ 4,734
NHS Fife	£ 24,413
NHS Forth Valley	£ 19,794
NHS Golden Jubilee	£ 601
NHS Grampian	£ 34,960
NHS Greater Glasgow and Clyde	£ 146,410
NHS Highland	£ 3,849
NHS Lanarkshire	£ 48,917
NHS Lothian	£ 10,988
NHS Shetland	£ 99
NHS Tayside	£ 15,224
NHS Western Isles	£ 224
Grand Total	£ 350,907

Company	Annual spend
B Braun	£ 7,339
Clinimed	£ 69,841
Coloplast	£ 122,817
ConvaTec	£ 10,736
Dansac	£ 5,512
Hollister	£ 62,441
Oakmed	£ 6,985
Pelican Healthcare	£ 54,444
Salts Healthcare	£ 8,477
Dansac	£ 1,799
P3 Medical	£ 180
Eakin Surgical	£ 334
Grand Total	£ 350,907

A review of the spend was consistent with CAP members expectations.

A full breakdown is available in the attached Annual Demand file



NP51722 Annual
Demand.xlsx

8. Supplier Profile

Lot Number	Lot Description	B. Braun	CliniMed	Clinisupplies	Coloplast	ConvaTec	Dansac	Hollister	Peak Medical	Pelican Healthcare	Salts Healthcare
Lot 1	Colostomy Bags & Pouches	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Lot 2	Colostomy Convex Bags & Pouches	Yes	Yes	n/a	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Lot 3	Ileostomy Bags & Pouches	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Lot 4	Ileostomy Convex Bags & Pouches	Yes	Yes	n/a	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Lot 5	Urostomy Bags & Pouches	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Lot 6	Urostomy Convex Bags & Pouches	Yes	Yes	n/a	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Lot 7	Two Piece Bags & Flange	Yes	Yes	n/a	Yes	Yes	Yes	Yes	Yes	n/a	Yes
Lot 8	Two Piece Bags & Convex Flange	Yes	Yes	n/a	Yes	Yes	Yes	Yes	Yes	n/a	Yes
Lot 9	Paediatric Products	n/a	Yes	n/a	Yes	Yes	Yes	Yes	n/a	Yes	Yes
Lot 10	Wound Manager Products	Yes	Yes	Yes	Yes	n/a	Yes	Yes	n/a	Yes	Yes

10 suppliers were awarded across 10 Lots.

Lots 1 – 8 All suppliers that met the Ceiling Price Cap and met the minimum quality criteria were awarded to the Lot

Lots 9 & 10 All suppliers that met thminimum quality criteria were awarded to the Lot

NP517/17 Price Caps

Lot 1	capped price £1.67
Lot 2	capped price £1.75
Lot 3	capped price £1.87
Lot 4	capped price £2.65
Lot 5	capped price £3.88
Lot 6	capped price £3.86
Lot 7	capped price - Bags & pouches £1.03
	- Flanges £1.95
Lot 8	capped price - Bags & pouches £1.03
	- Convex Flanges £2.05
Lot 9	Suppliers who meet the minimum quality criteria will be awarded to this Lot
Lot 10	Suppliers who meet the minimum quality criteria will be awarded to this Lot

9. Implementation and Compliance

Overall high framework compliance £273,086 (77.8%) annual spend on framework products/suppliers. £202,022 (57.6%) of annual spend is captured by top 25 products.

10. Definition of Requirements

Lot structure

Current descriptions meet future needs

Would like 2 additional Lots

- Lot 11 Seals, washers and flange extender
- Lot 12 Skin Protectants, Pastes and Powders
- Lot 13 Innovation Lot

11. Selection Criteria & Process

12. Award Criteria & Evaluation Process

Current Criteria

Criteria	Weight Per Criteria	Weight Per Question	Max Score	Max Score Per Question	Scoring Methodology	
Quality	50		50			
Suppliers must provide valid & current documentation as requested below. The Authority shall treat as ineligible and shall not select any Potential Framework Participant that does not meet any of these requirements		50		50	Do not meet or fail to evidence your responses	Evidence your responses
CE Marking for all products		5		5	Fail	Pass
Quality Management Systems - ISO13485, ISO9001 or Equivalent		10		10	Fail	Pass
BS ISO 8670-2 :1997 Ostomy Collection Bags Requirements and Test Methods		10		10	Fail	Pass
BS ISO 8670-3 : 2000 Ostomy Collection Bags Determination of Odour Transmission of Colostomy and Ileostomy Bags		10		10	Fail	Pass
Latex Free – Information supplied by Manufactures in tender schedule		5		5	Fail	Pass
Reference from English speaking clinical personnel that product brand is acceptable		10		10	Fail	Pass
Cost	50		50			
All Quality qualifying suppliers will be added to Lots 9-10 & for Lots 1-8 where a valid Lot submission & capped pricing conditions have been met		50		50	Please refer to sections Commercial Questionnaire: 3.1.2 PRICING SCHEDULE (SCORING QUESTION) & Information & Instructions document 3.3.1 LOT SCORING for details of the capped pricing	
		100		100		

Retain the current Capped Pricing model

All suppliers awarded to Lot if meet Quality Criteria – Assessment of Needs

Lots 11 & 12 – if awarded to Lots 1 -10 supplier can add products to Lot 11 & 12.

Specific labelling can be included within ITT essential criteria. (CE/UKCA, Latex marking)

Packaging can be evaluated from Artwork – PASS/FAIL (Suppliers can send PDF) minimum criteria can be found in MDR regulations.

Some of the CSR criteria such as anti-slavery, corruption and Full Life Cycle Assessment of products are requested in the mandatory section of the ITT on a PASS/FAIL

What Product Support is available, Reps, product support materials (literature, videos)

Clinical reference in English or translated to English

Requirement for product support representation

Product Support/Educational Support (Literature/Online Videos/YouTube/Face to Face)

Sustainability questions are required. Consensus that if company has no Sustainability Policy they should be excluded

All NHS Procurement requires a Climate Change sustainability risk assessment as mandated by Scottish Government.

As part of our practices, we need to ask for literature in different formats.

Mandatory aftercare policy (non-scoring)

Rebate scheme

£1.2m annually consists of:

- Cash Amount returned to Health Boards
- Free Samples
- Product Support/Education
- Training
- Events

Need to distinguish from what would normally be expected as “Business as Usual” practices.

MyPen

When first introduced high cost of implementation due to cost of handheld devices – does it still meet the needs of the Health Board

SLWG Stoma Garment Review Panel

An outstanding action from Scottish Stoma Clinical Nurse Specialist Group Effective use of Support Garments for parastomal Hernia. Results of Short Life Working Group (November 2017) was to Identify the process to implement the revised Level 1 & 2 garments across NHSS. To implement this, we require to form a panel from the CAP to identify the process and to review any supplier applications for garments to be added to the Scottish Drug Tariff as a Level 2 Garments,

This will be led by NP but will require clinical input to ensure a robust process.

Members of the panel will not be identified to external parties and decisions will be identified as having been made by a consensus decision of the clinician members of the NHS Scotland Stoma Garment Review Panel.

14. Actions

National Procurement

1. Review the capped price model
2. Identify sustainability questions and scoring
3. Identify procedures for Stoma Garments review group

Commodity Advisory Panel

1. Members required to form the SLWG Stoma Garment Review Panel
2. To review the quality scoring criteria for the ITT

15. AOB

There was no AOB

Feedback

Please provide any feedback to be included in the minutes if anything has been missed.

Please see attached TEAMS meeting Chat transcript for additional comments from the meeting



NP51722 PT CAPI
TEAMS Chat Transcr

16. Next Meeting

Tuesday 21 June 2022

10.00 – 16.00

Microsoft Teams