

From: [REDACTED] <[REDACTED]@nhs.scot>
Sent: 27 April 2022 10:32
To: [REDACTED] <[REDACTED]@novartis.com>
Subject: RE: Tendering Overview

Hi [REDACTED]

I can possibly check timelines for new contract/extension start dates that we are hoping to deliver this year. Unfortunately I wouldn't know when exactly tenders will go out for each specific project.

Thank you

[REDACTED], National Procurement
Procurement, Commissioning, Facilities

NHS National Services Scotland

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From: [REDACTED] <[REDACTED]@novartis.com>
Sent: 27 April 2022 09:11
To: [REDACTED] <[REDACTED]@nhs.scot>
Subject: RE: Tendering Overview

Hi [REDACTED]

Thanks for that, it's much appreciated.

In the meantime, is there any document that has a timeline of when tenders are due to be released for planning purposes?

Regards,

[REDACTED]

From: [REDACTED] <[REDACTED]@nhs.scot>
Sent: 26 April 2022 10:43
To: [REDACTED] <[REDACTED]@novartis.com>
Subject: RE: Tendering Overview

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Hi [REDACTED]

Apologies we are all currently immersed in tendering, we will review dates and get back to you however in may be a couple of months when we can all schedule a suitable time, thanks again.

[REDACTED]
National Procurement
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From: [REDACTED] <[REDACTED]@novartis.com>
Sent: 26 April 2022 09:40
To: [REDACTED] <[REDACTED]@nhs.scot>
Subject: RE: Tendering Overview

Hi [REDACTED]

Thanks for coming back to me, no problems, I thought that as you had awarded that you may be ok to discuss.

I completely understand your position and when we can have a catch up, that would be much appreciated.

Just for reference, I look after 53 established brands so it's a wide portfolio, hence my eagerness to learn more.

Regards,

[REDACTED]

From: [REDACTED] <[REDACTED]@nhs.scot>
Sent: 26 April 2022 09:31
To: [REDACTED] <[REDACTED]@novartis.com>
Subject: RE: Tendering Overview

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Thank you for your email.

Due to ongoing Fingolimod Capsules award process unfortunately but I won't be able to schedule a call to go over the top line tendering process.

Thank you

[REDACTED]

[REDACTED], National Procurement
Procurement, Commissioning, Facilities

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From: [REDACTED] <[REDACTED]@novartis.com>
Sent: 21 April 2022 09:38
To: [REDACTED] <[REDACTED]@nhs.scot>
Subject: Tendering Overview

Hi [REDACTED]

I hope all is well?

I'm still getting up to speed with the tendering landscape. Would you be able to have a call to go over the top line tendering process, what NHSS are trying to achieve and how we can best work together?

This isn't product specific, I'm aiming to do this in between any active tenders and above brand.

Kind Regards

[REDACTED]

[REDACTED]

United Kingdom GM / REGION EUROPE PHARMA

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